

- Step One:** Articulate Your Aims for Each Condition of Life
- Step Two:** Evidence the State of Mind of an Ambitious Adult and Prove Fitness
- Step Three:** Demonstrate Accurate Thinking in General Knowledge
- Step Four:** Demonstrate Accurate Thinking in Specialized Knowledge
- Step Five:** Identify Personality and Transactional Behavior
- Step Six:** Articulate Solutions to a Substantial Breakdown in a Specific Ecology
- Step Seven:** Specify Your Customer
- Step Eight:** Invent the Transaction for Each Move and Phase
- Step Nine:** Apply the Weapons of Influence for Each Move and Phase
- Step Ten:** Apply Concentration and Focus
- Step Eleven:** Build and Expand Influence Ecologies and Cooperation
- Step Twelve:** Study the Environment and The Current
- Step Thirteen:** Plan for Inquiry and Reinvention